



H INDOCHINA GROUP

# H INDOCHINA GROUP

**BUILDING TOGETHER  
& REACHING  
FURTHER**

PROFILE COMPANY

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# 1. OVERVIEW OF H INDOCHINA GROUP

H Đông Dương Group (HIG - H Indochina Group) a multi-industry investment and development group, headquartered in Hanoi, Vietnam. For nearly two decades, we have continuously expanded our scale, enhanced our capabilities, and innovated our operations with the ambition to become a leading diversified enterprise in Vietnam and Southeast Asia.

Our business ecosystem encompasses a network of reputable subsidiaries operating across various sectors, including investment, real estate development, construction, healthcare, education, online entertainment, commerce, import-export, natural resources extraction. The group is progressively implementing a strategy to expand into high-growth potential sectors such as technology, finance, education and healthcare to diversify our portfolio and foster long-term, sustainable value.

With a long-term vision, a transparent, professional and human-centered development strategies, and a leadership team of integrity backed by experienced professionals, H Indochina Group is steadily establishing our position both domestically and internationally, to be a trusted partner to financial institutions, global investment funds, and major multi-sector corporations.



**20+**

Years Of Operation



**8+**

Major Industries



**1000+**

Partners And  
Clients



**500+**

Experienced  
Professionals



## 2. OUR VISION - MISSION & CORE VALUES



### 2.1. OUR VISION

We aim to become a pioneering, resilient multi-industry group in Vietnam and the region, driven by sustainability, transparency, and commitment to humanity - creating lasting contributions to both the community and the nation's progress.



### 2.2. OUR MISSION

We are committed to creating large scale, high quality, and lasting projects - bringing balanced benefits to our customers, shareholders and partners, the community and our people.



#### For our customers:

We develop large-scale projects with a diverse range of products, thoughtfully designed for various customer segments and generations. Our focus is on long-term quality and enduring value.

#### For our shareholders and partners:

We establish a transparent and sustainable investment environment grounded in shared interests. Guided by intelligence, integrity and ambition, we move forward together with clarity and purpose.



#### For the community:

We invest in the development of infrastructure and the enhancement of living environments - driven by a human-centered approach that values connection, inclusion, and common purpose.

#### For our team:

We cultivate a united, honest, and capable team. Our professional work environment nurtures individual growth and empowers talents, and drives collective success.

## 2.3. OUR CORE VALUES



### Unity

We believe that collective strength is the foundation of every success. We collaborate closely with our partners and communities, united by shared goals and mutual respect.



### Dedication

We act with sincerity and a strong sense of responsibility, committing ourselves to the greater good in everything we do.



### Sustainability

We think long-term. Every decision we make is rooted by a commitment to building a solid foundation for current and future generations.



### Integrity

We uphold transparency, honesty, and highest ethical standards across every aspect of our operations.



### Knowledge & Professionalism

We value life-long learning and innovation. Our actions are grounded in expertise, guided by principles, and executed with professionalism.



## 2.4. OUR CORPORATE CULTURE



### HIGHWAY - THE CULTURAL PATH WE BUILD TO GO FURTHER

At H Indochina Group, corporate culture is not merely a collection of values—it is the solid foundation upon which we build the future. Just as a highway must be constructed on a strong, sustainable base to support both speed and distance, we are committed to a philosophy of creating long-term value, sustainable growth, and shared progress.

Each letter in “HIGHWAY” represents a promise, and every action contributes to the journey of shaping distinctive value. The HIGHWAY culture is not only spoken of—it is embodied in every behavior, every decision, and every mark HIG leaves behind in each project and with every person we engage with.



### HARMONY

We prioritize internal solidarity and strong collaboration across all member companies. Each of us plays a vital role in our shared journey, working together to create balanced value for the community, environment, and society.



### INTEGRITY

Honesty, transparency, and professional ethics guide everything we do. We keep our word, committed to doing what is right and delivering on our promises to clients, partners, and colleagues.



### GROWTH

We embrace continuous learning, innovation, and forward thinking. Every HIG team member is empowered to grow both personally and professionally in an environment that encourages creativity, strategic thinking, and the pursuit of greater goals.



### HUMANITY

We place people at the center of everything we do. At HIG, we value empathy, inclusion, and social impact, striving to build not just successful projects, but meaningful contributions to the lives and communities we serve.



### WIN TOGETHER

We believe in win-win relationships. Our success is tied to that of our customers, partners, and communities. Together, we generate lasting shared value that benefits all.



### ACCOUNTABILITY

We act with the highest sense of responsibility - daring to think, daring to act, and daring to be accountable. We take initiative, avoid blame-shifting and consistently seek the most effective solutions to achieve our goals.



### YES TO CHALLENGE

We maintain a positive mindset and embrace challenges as opportunities for breakthrough. At HIG, we champion courage, flexibility, and adaptability amid shifting markets and evolving business landscapes.



### 3. BOARD OF DIRECTORS

At H Indochina Group, people are the foundation of sustainable growth. Throughout our journey of establishment and expansion, we have built a leadership team that is not only professional and capable but also deeply dedicated. This team has been crucial in shaping our core values and strengthening the overall competitiveness of our Group.

Our board members have extensive experience across diverse sectors, including investment, finance, real estate, legal, construction, business development, and corporate governance. Each leader plays a vital role not only in day to day operations but also in shaping vision, inspiring teams, and guiding our long-term strategic direction.





Chairman  
**Nguyen Hong Hai**

***“Sustainability - Partnership - Growth,” with a focus on creating long-term value and building global presence.***

**Mr. Nguyen Hong Hai** currently serves as Chairman of the Board of Directors of H Indochina Group. He plays a central role in shaping the Group’s long-term vision and strategic direction. With over 20 years of experience in investment and multi-sector business operations, he is not only a highly effective corporate leader but also a strategic connector between domestic and international partners.

His sharp leadership mindset, extensive practical experience, and macro-level vision have solidified his reputation in the business community and made significant contributions to the development of Vietnam’s private sector.

With a forward-looking perspective and a strong capability in cross-sector strategic planning, Mr. Hai laid the foundation for H Indochina Group’s holdings model. Under his leadership, the Group has been guided by the philosophy of “Sustainability - Partnership - Growth,” with a focus on creating long-term value and building global presence.



His strategic vision is reflected in the Group’s key development pillars:



- Pursuing long-term value investment, focusing on sectors with sustainable growth potential;
- Building a multi-industry, interconnected ecosystem to optimize resources, generate enduring value, and stay adaptive to market changes;
- Establishing partnerships based on mutual growth and shared development, with a focus on balanced and enduring benefits;
- Expanding international presence in key strategic markets such as Singapore, the UAE, Japan, and ASEAN;
- Promoting transparent and effective governance that aligns with international standards in management, operations, and risk control.

**U**nder his leadership, **H Indochina Group** has not only expanded its asset base but also evolved into a regional hub that connects capital, technology, talent, and markets.





# BOARD OF DIRECTORS



## Vice Chairman Kishimoto Takaharu

**Mr. Kishimoto Takaharu** is a seasoned Japanese expert with over 30 years of experience in the wood and furniture manufacturing industry. Coming from a family with a long-standing woodworking tradition, he inherited and expanded the family workshop into a renowned model in Japan's fine furniture craftsmanship sector.

In 2009, he was invited to serve as a Strategic Advisor to one of the world's largest furniture manufacturing and retail corporations. In this role, he played a key part in restructuring the supply chain, elevating quality standards, and developing next-generation leadership training programs—contributing significantly to the group's strengthened global positioning.

During his tenure, Mr. Kishimoto directly led the operation and development of a 20-hectare manufacturing plant in Vietnam, employing 2,000 workers and generating nearly USD 40 million in annual revenue. Within just six years under his leadership, the factory scaled up to over 5,000 employees with a sixfold increase in revenue. It became one of the company's most critical production hubs, significantly contributing to its global success and helping the corporation join the ranks of the world's largest furniture companies and one of Japan's top-revenue enterprises.

Currently, Mr. Kishimoto serves as **Vice Chairman of the Group** and **Co-founder of Umimoto Furniture**, a subsidiary specializing in elegantly designed, minimalist, and high-quality Japanese-style furniture. In his current role, he is responsible for several core functions:

- **Establishing and expanding international partnerships**, particularly in Japan and other advanced manufacturing markets;
- **Strategic consulting and supply chain development**, focusing on optimizing operations, quality control, and system-wide efficiency;
- **Developing standardized operational models** by applying lean manufacturing principles and advanced technologies to enhance productivity, quality, and scalability;
- **Serving as the Group's senior strategic advisor**, supporting sustainable growth, system standardization, and long-term competitive advantage.

With his extensive experience and international credibility in the furniture manufacturing industry, Mr. Kishimoto plays a key role in integrating global technology, standards, and talent into the Group's development strategy.

Beyond his economic achievements, Mr. Kishimoto is deeply committed to human capital development in Vietnam. He is passionate about improving local craftsmanship and aims to help build a skilled, professional workforce capable of producing furniture that embodies enduring value and sustainability.



# BOARD OF DIRECTORS



## Chief Executive Officer **Dư Hoài Văn**

**Mr. Du Hoai Van** holds a degree in Economics and Management from Aix-Marseille II University - one of France's most prestigious institutions, renowned for its excellence in economics, management, and international finance education and research.

With a strong academic foundation shaped by European standards, combined with extensive hands-on experience in investment, multi-business operations, and cross-sector growth strategies, Mr. Van has led H Indochina Group through a steady phase of expansion. Under his leadership, the Group has built a robust investment ecosystem, effectively linking core sectors including finance, real estate, services, food, healthcare, technology, and international trade.

Currently, Mr. Van is responsible for executing the Group's corporate strategies, expanding international partnerships, and overseeing the performance of H Indochina's strategic investment portfolio, which includes:

- Currently, Mr. Van is responsible for executing the Group's corporate strategies, expanding international partnerships, and overseeing the performance of H Indochina's strategic investment portfolio, which includes:
- A multinational investment portfolio across 6 core sectors.
- A network of 12 subsidiaries and joint ventures.
- Strategic partnerships with financial institutions and businesses in Japan, the UAE, Singapore, and Malaysia.





## 4. OUR ECOSYSTEM & MEMBER COMPANIES



At H Indochina Group, we pursue a multi-sector linkage model, building an open and scalable ecosystem designed to maximize both investment returns and operational efficiency. Our approach is anchored in two core principles:

- **Cross-industry synergy** - Creating compounded value across sectors
- **Collaborative growth** - Expanding the ecosystem through strategic partnerships

Each member company within our ecosystem serves as a strategic link, focused on a specific area while staying closely connected to the Group's. This integrated structure allows us not only to optimize shared resources, but also to generate exceptional added value across the entire system.



## 4.1. INVESTMENT & STRATEGIC ADVISORY



### H INDOCHINA GROUP (HIG)

#### Areas of Operations:

Long-term  
Investment  
Capital Allocation  
Strategic Planning  
System Oversight

#### Core Functions:

- Define and steer the Group's overarching strategic direction.
- Manage investment activities, including capital deployment, contributions, and divestments.
- Design and implement internal governance structures and operational frameworks.
- Coordinate cross-sector resources and monitor overall ecosystem performance.

## TEAM OF DEPUTY DIRECTORS



**Mr. Ta Trung Dung**  
Group Deputy CEO – Investment & Project  
Development

Mr. Ta Trung Dung possesses a well-rounded background in project legal management, partner coordination, contractor and consultant oversight, and government relations. He ensures full compliance with laws on investment, land, and construction. He also plays a key role in strategic planning and supervises project implementation in alignment with the Group's sustainable development goals.

#### Professional Experience:

Directly responsible for legal, investment, and project development across multiple real estate sectors, with total capital investment reaching tens of trillions of VND. Over 23 years of experience in project investment and legal affairs at major domestic corporations.

Extensive experience collaborating with strategic partners and government agencies in key provinces and cities including Ho Chi Minh City, Hanoi, Da Nang, Quang Nam, Phu Quoc, Binh Dinh, and Khanh Hoa.



## TEAM OF DEPUTY DIRECTORS

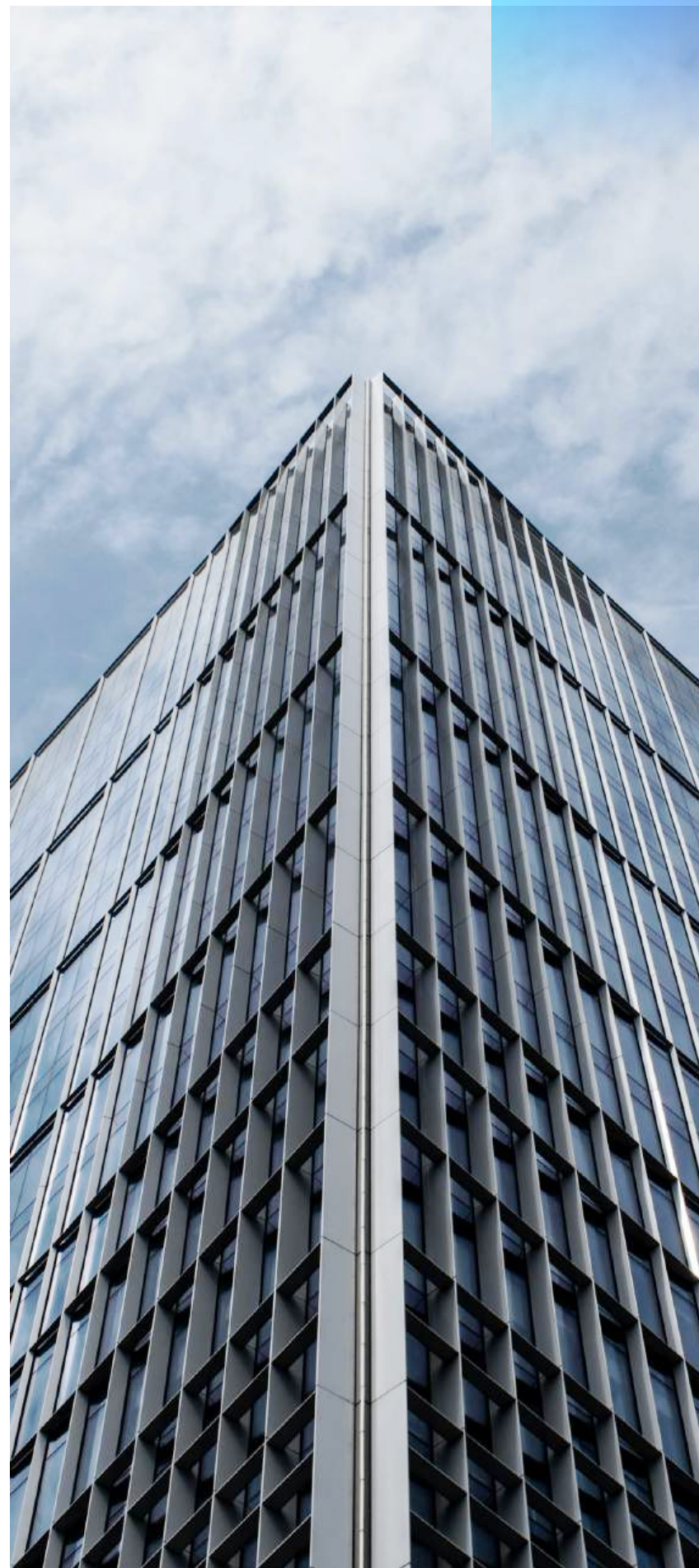
### Ms. Du Hoai Thu

#### Group Deputy CEO - Administration & Operations

Ms. Du Hoai Thu is one of the key executives within the leadership structure of H Indochina Group. Holding a Bachelor's degree in Telecommunications, she possesses a solid technical foundation and has accumulated extensive experience in infrastructure and telecommunications.

She currently oversees the Group's overall administrative and operational activities, while also directly managing professional operations within member companies in the telecommunications infrastructure sector.

Beyond her operational responsibilities, Ms. Thu also plays an active role in organizing and managing art auction events, contributing to the Group's cultural and commercial diversity. She is directly in charge of managing the Group's headquarters office building—ensuring smooth, safe, and efficient day-to-day operations while enhancing the professional work.



### Ms. Phan Dong Giai

#### Group Deputy CEO – Southern Region Operations

Ms. Phan Dong Giai is a highly promising young executive with a diverse background in investment, operations, and business development. Prior to joining H Indochina Group, she held several key roles at companies operating in the investment, manufacturing, and commercial sectors, where she was directly involved in process development, product strategy, investment performance analysis, project documentation, market research, and negotiation support with both domestic and international partners.

She earned her undergraduate degree in the United States, gaining a strong foundation in business and cultivating a global mindset. Her academic background, combined with research experience at the University of California, Irvine, has further strengthened her analytical thinking and her ability to coordinate effectively across multidisciplinary and multicultural environments.

Currently, Ms. Giai is responsible for overseeing the Group's operations in Southern Vietnam. Her leadership plays a critical role in expanding the Group's scale and enhancing operational efficiency in this key market, in full alignment with H Indochina Group's long-term strategy for sustainable growth.



## H INDOCHINA REAL ESTATE INVESTMENT JSC

### Operational areas:

Real Estate  
(Investment and  
Development)

### Products & Services:

- Make investment decisions within the real estate sector.
- Manage and oversee real estate investment portfolios.



## HIG INVESTMENT CONSULTING

### Operational areas:

Investment  
(Consulting - Legal  
Advisory - M&A -  
Real Estate Project  
Development)

### Products & Services:

- Provide legal consulting for investment and development projects.
- Conduct market research and product positioning analysis.
- Advise on financial structuring and M&A transactions.
- Develop strategic plans for real estate investment and business growth.

## TEAM OF DEPUTY DIRECTORS

### Mr. Le Duc Huyen Chief Executive Officer

Mr. Le Duc Huyen is an experienced expert in investment and finance with over 17 years of practical experience. He has held various executive roles at both domestic and international corporations, where he was directly involved in strategic partnership negotiations, corporate restructuring, and the execution of major M&A transactions.

With a solid foundation in capital markets, banking and finance, and investment law, Mr. Huyen also holds a professional fund management license. He has managed investment portfolios for financial institutions and has extensive experience in project coordination, financial modeling, and legal documentation for real estate-related transactions.

### Key Experience:

Served as strategic advisor for more than 20 real estate projects, covering the full scope from legal groundwork to capital structuring and fundraising.

Coordinated M&A transactions across real estate, healthcare, and technology sectors, with a total deal value exceeding VND 3,000 billion.

Worked and negotiated with international partners from Singapore, South Korea, and Japan on investment and project transfer initiatives.



## 4.2. REAL ESTATE BUSINESS & ASSET OPERATIONS



### SAVVY LAND INVESTMENT JSC

#### Operational areas:

Real estate  
(Marketing & Brokerage)

#### Products & Services:

- Primary and secondary real estate brokerage: Facilitate transactions between developers and clients, including project-based and resale properties for sale or lease.
- Real estate exchange platform development: Build a professional, tech-integrated sales system supported by an experienced consulting team.
- Project marketing & legal support advisory: Collaborate with developers on marketing strategies, media execution, and legal documentation support for end clients.
- Multi-channel product distribution: Combine traditional and digital channels (online/offline) while leveraging strategic partnerships with reputable distributors.



### SAVVY PROPERTY CO., LTD

#### Operational areas:

Real Estate  
(Property Management, Operation & Leasing)

#### Products & Services:

- Manage and operate buildings, urban areas, and commercial real estate.
- Provide asset management consulting and optimize cash flow from property operations.
- Deliver rental management services and technical staffing solutions.
- Implement digital solutions for operational automation and efficiency.

## TEAM OF DEPUTY DIRECTORS



**Mr. Tran Le Ngoc**  
Chairman

Mr. Tran Le Ngoc brings diverse experience in business, finance, and real estate investment. He has held executive roles in numerous companies specializing in distribution, project development, and investment consulting, with an extensive network of partners both domestically and internationally.

He oversees fund management and investment trust services for individual investors, managing total assets of up to VND 500 billion.

Mr. Ngoc is responsible for developing business strategies, building and leading sales teams, and implementing large-scale project distribution operations. He directly manages sales teams and organizes major sales campaigns.

His strengths lie in strategic thinking, developing efficient sales systems, and practical expertise in financial management, project product selection, and distribution. He has successfully built large-scale sales teams and managed distribution campaigns with a total product value reaching hundreds of billions of VND.

**Mr. Vu Hoang Linh**  
Chief Executive Officer

Mr. Vu Hoang Linh serves as CEO, overseeing all business and operational activities of the company. With over 10 years of management experience across real estate, interior design, and construction, he has played a pivotal role in developing the company's multi-sector business ecosystem.

## 4.3. CONSTRUCTION



### SOLID CONSTRUCTION GROUP JSC

#### Operational areas:

Construction (General contracting for civil, industrial, and infrastructure works; provision of skilled labor, technical personnel, and specialized construction equipment to meet diverse project requirements in both timeline and quality).

#### Products & Services:

- Civil and industrial construction.
- Technical infrastructure and transportation projects.
- Landscape and greenery construction.
- Supply of construction machinery and equipment.



### INDOCHINA TELECOM INVESTMENT JSC

#### Operational areas:

Telecommunications Infrastructure Construction

#### Products & Services:

- Establishment of telecommunications networks and international transmission gateways.
- Provision of telecommunications services.

## TEAM OF DEPUTY DIRECTORS



**Mr. Dao Van Minh**

**Chief Executive Officer (Civil & Industrial Projects)**

Mr. Dao Van Minh serves as CEO, specializing in civil and industrial construction, with over 20 years of experience in managing large-scale housing, factory, and industrial plant projects. Beyond his deep technical expertise in construction execution and workforce development, he also possesses comprehensive project management capabilities, spanning design, planning, scheduling, and quality control.

A graduate in Civil and Industrial Construction from Hanoi University of Science and Technology, Mr. Minh has held several key positions at leading construction corporations. Prior to joining Solid Construction Group in a leadership role, he contributed significantly to the successful delivery of a wide range of prominent projects.

#### Notable Projects Include:

##### Industrial Projects:

- Construction of paper pulp factories, footwear manufacturing plants, and warehouses.
- Development of key industrial infrastructure, including large-scale wastewater treatment systems.

##### Civil Projects:

- Execution of mixed-use buildings and residential complexes with a total floor area exceeding 1,000,000 m<sup>2</sup>.
- Construction of shopping malls, supermarkets, and other urban service facilities.





**Mr. Mac Dang Huan**  
**Branch Director (Infrastructure & Transportation Projects)**

Mr. Mac Dang Huan currently oversees technical infrastructure and transportation construction projects. With over 20 years of experience in the construction industry, he has held several key positions and directly managed and supervised numerous large-scale transportation and urban infrastructure projects, ensuring safety, timely completion, quality, and efficiency. He has strong expertise in overall planning, materials management, and supply chain coordination for major construction works.

Under the leadership of Mr. Minh and Mr. Huan, Solid Construction is focused on:

- Building a team of highly skilled engineers and technical workers, supported by a professional management and operational system.
- Achieving new standards in construction quality, timeline adherence, and workplace safety, thereby strengthening the company's position in civil and industrial construction.
- Standardizing construction procedures and actively adopting advanced materials and technologies to improve execution efficiency, optimize costs, and enhance long-term project sustainability.

With a leadership team experienced across civil, industrial, and infrastructure segments, Solid Construction remains committed to sustainable development, organizational capacity building, and execution excellence. The company prioritizes construction quality while ensuring project schedules and delivering high-caliber labor and equipment to every site.



## 4.4. INTERIOR DESIGN & FIT-OUT SERVICES



### UMIMOTO FURNITURE JSC

#### Operational areas:

Interior design &  
Turnkey fit-out

#### Products & Services:

- Interior design for apartments, show units, offices, and commercial spaces.
- Full-package interior construction with high-quality standards.
- Fast-track execution, cost control, and seamless coordination from design to completion.



**Mr. Tran Van Giang**  
Chief Executive Officer

Mr. Tran Van Giang serves as CEO and brings years of experience in interior design and fit-out execution. With deep insight into design trends and aesthetics, he combines creative vision with professional project management, ensuring that every project meets high-quality standards, adheres to deadlines, and aligns with client budgets.



## 4.5. MEDICAL TECHNOLOGY & EQUIPMENT



### MEDITRONIC JSC

#### Operational areas:

Medical technology,  
Advanced  
equipment &  
Treatment solutions

#### Products & Services:

- Supply of medical equipment including imaging systems, operating room devices, laboratory equipment, and medical reagents.
- Provision of healthcare IT solutions.
- Collaboration on training and technology transfer with major hospitals across Vietnam.



#### Mr. Nguyen Manh Tuan Chairman & Founder

Mr. Nguyen Manh Tuan is the founder of Meditronic JSC and a pioneering figure in Vietnam's medical equipment sector, particularly in large-scale diagnostic imaging systems. With a strong technical background and years of experience working with global industry leaders such as Smith and Siemens, he has built Meditronic on a foundation of deep technological expertise and international healthcare standards.

Under his leadership, Meditronic is positioned to become a leading innovator in developing and delivering cutting-edge medical products and solutions, continuously improving the quality of healthcare in the community. Mr. Tuấn is a strong advocate for sustainable development, with a focus on quality, efficiency, and ethical responsibility in both corporate governance and product strategy.

With a steadfast commitment to professionalism and transparency, he has also cultivated a values-driven corporate culture, guiding Meditronic toward a healthier, more compassionate future for the healthcare sector.

## 4.6. TRADE & IMPORT – EXPORT



### INDOCHINA FOOD INTERNATIONAL JSC

**Sector:**

Import and distribution of premium

**Flagship Products:**

- Japanese beef (Wagyu A5, F1 Wagyu, Kobe, etc.).
- Frozen and fresh seafood from Japan.
- Norwegian salmon.

**Value-Added Services:**

- End-to-end import and distribution solutions.
- Tailored sourcing services (B2B).
- Cold storage, express delivery, and international-standard preservation.
- After-sales support and product training.



### MISTRAL JSC

**Sector:**

Import and distribution of premium wines and luxury cigars.

**Flagship Products:**

- Premium wines and spirits.
- Legally imported cigars.
- Cigar accessories.
- Custom-designed luxury gift sets and limited collections.

**Value-Added Services:**

- Official import and distribution.
- Flexible B2B & B2C delivery models.
- Professional consultation & pairing services.
- Personalized gifting and concierge services.
- Exclusive lifestyle experiences for premium clientele.



## 4.7. EDUCATION & ONLINE GAMING



### VTC ONLINE

#### Sector:

Digital Content  
Technology

#### Products & Services:

- Development of digital platforms: e-learning systems, OTT, live streaming, interactive applications.
- Publishing of games and digital entertainment content.
- Digital marketing and branding solutions.
- Training in technology, programming, and digital workforce development.
- Interactive technology solutions utilizing AR/VR and AI applications.

## 4.8. MINERAL RESOURCES & CONSTRUCTION MATERIALS



### DNU LTD. CO.

#### Sector:

Mineral Extraction  
& Construction  
Material Supply

#### Core Activities:

- Extraction, production, and supply of construction materials.
- Development of supply chains for project construction.
- Contribution to reducing input costs across the Group's ecosystem.

#### Ongoing Project:

- Vàm Nao River dredging and channel realignment project, conducted with environmentally responsible sand recovery practices. The reclaimed materials are supplied to key national infrastructure developments in the Mekong Delta, including major expressway construction currently underway.



## 5. STRATEGIC PARTNERSHIPS



At H Indochina Group, we recognize that strategic partners are not merely companions on the journey — they are vital links in the expansion of our investment ecosystem, the creation of long-term value, and the establishment of sustainable competitive advantages.

In today's increasingly globalized market landscape, a corporation's growth potential is determined not only by financial capacity or management capabilities, but also by its ability to build value networks, share vision, and co-create opportunities with reputable partners both domestically and internationally.

Our strategic partners play a pivotal role in:

- ✓ Expanding operational capabilities across multiple countries, including Vietnam, Singapore, Malaysia, Japan, and the UAE
- ✓ Transferring international technologies, processes, and standards into our ecosystem operations
- ✓ Connecting cross-border capital and markets, particularly in finance, real estate, premium agriculture, and logistics
- ✓ Co-creating long-term investment projects that lead market trends or disrupt industry boundaries
- ✓ Elevating the group's brand reputation through collaboration with leading regional and global institutions

“

Guided by the philosophy  
**“Collaborate to Create Value – Unite to Go Further”**  
 H Indochina Group is committed to cultivating sustainable, transparent, and mutually beneficial strategic partnerships as we continue to pursue new milestones in regional and global development.



# OUR PARTNERS

## REAL ESTATE



## BANK



## TELECOMMUNICATIONS



## MEDICAL



## GAME PUBLISHING



## 6. KEY PROJECTS

With a clear vision to become a diversified regional investment group, H Indochina Group has been actively developing a wide range of strategic projects in both Vietnam and international markets. These projects focus on key sectors including real estate, premium food, technology, logistics, and investment finance.

Each project is not merely a business model, but the outcome of long-term strategic thinking, practical execution capabilities, and close collaboration with trusted strategic partners at home and abroad.

The featured projects below reflect:

- A vision for sustainable development and a strong grasp of emerging market trends.
- The ability to coordinate cross-sector and cross-border resources effectively.
- A firm commitment to delivering tangible value for investors, partners, and the broader community.



## 6.1. REAL ESTATE PROJECTS

### BACH GIANG PHUOC LONG A



- Location: Phuoc Long A District, Thu Duc City, Ho Chi Minh City
- Project Type: Residential Complex
- Project Scale:
  - 6,5 hectares of low-rise residential housing
  - 13 condominium blocks with a total GFA of 450,000 m<sup>2</sup>
- Total Site Area: 26.5 ha
- Status: In prog

### H56



- Location: My Dinh Ward, Nam Tu Liem District, Hanoi City
- Project Type: Residential Area
- Project Scale:
  - 6,086 m<sup>2</sup> high-rise housing
  - 96,000 m<sup>2</sup> GFA
  - 3,442 m<sup>2</sup> low-rise terraced housing (~30 units)
- Total Site Area: 16,150 m<sup>2</sup>
- Status: In prog

### DORMITORY - VIETNAM NATIONAL UNIVERSITY, HOA LAC CAMPUS



- Location: Hoa Lac, Thach That, Hanoi City
- Project Type: Dormitory
- Project Scale:
  - 13 floors
  - 24,000 m<sup>2</sup> CFA
- Total Site Area: 15,000 m<sup>2</sup>
- Status: In prog

### ECO-TOURISM AREA - HOA BINH NATIONAL TOURIST ZONE



- Location: Hien Luong, Da Bac, Hoa Binh Province
- Project Type: Eco-tourism Zone
- Project Scale:
  - 2.5 ha for hotel and service area, bungalow
  - 2.5 ha for elderly care area
  - 8.2 ha for vacation villas
  - 14.4 ha for water surface (Thung Nai Lake)
  - Marina, herbal garden, agricultural area, etc.
- Total Site Area: 60 hectares
- Status: In prog

### VTC ONLINE BUILDING



- Location: 18 Tam Trinh, Minh Khai Ward, Hai Ba Trung District, Hanoi City
- Project Type: Office Building
- Project Scale:
  - Commercial and office building
  - 21 floors of commercial and office space
  - 35,000 m<sup>2</sup> NSA
- Total Site Area: 5,600 m<sup>2</sup>
- Status: In operation

### DREDGING PROJECT VAM NAO RIVER



- Location: Vam Nao River, Kien An Commune, Cho Moi District, An Giang Province
- Project Type: Dredging Project
- Project Scale:
  - 3,000,000 m<sup>3</sup> of sand backfilling
- Status: In operation



## 6.2. TRANSPORT INFRASTRUCTURE



### CONSTRUCTION OF MO NHAT BRIDGE

- Location: Phuoc Hoa - Cai Mep Road Project, Tan Thanh District, Ba Ria - Vung Tau Province
- Bidding package: Construction of Mo Nhat Bridge
- Contract Value: \$7.4 million
- Project Class: Grade II Transportation Infrastructure
- Completion Year: July 2021



### CONSTRUCTION OF STEEL OVERPASS AT HANG XANH INTERSECTION

- Location: Binh Thanh District, Ho Chi Minh City
- Bidding package: Erection of steel bridge at Hang Xanh interchange
- Contract Value: \$1.6 million
- Project Class: Grade II Transportation Infrastructure
- Completion Year: January 2014

### CONSTRUCTION OF STEEL OVERPASS AT THU DUC INTERSECTION



- Location: District 9, Ho Chi Minh City
- Bidding package: Erection of steel bridge at Thu Duc interchange
- Contract Value: \$2.6 million
- Project Class: Grade II Transportation Infrastructure
- Completion Year: July 2013

### NEW CONSTRUCTION OF RACH CHIEC BRIDGE ON HANOI HIGHWAY (PHASE 2)



- Location: District 9, Ho Chi Minh City
- Bidding package: Construction of central span and bridge access roads
- Contract Value: \$15.4 million
- Project Class: Grade II Transportation Infrastructure
- Completion Year: June 2012

### NEW CONSTRUCTION OF RACH CHIEC BRIDGE ON HANOI HIGHWAY (PHASE 1)



- Location: District 9, Ho Chi Minh City
- Bidding package: Construction of side bridge approach and access roads
- Contract Value: \$5.6 million
- Project Class: Grade II Transportation Infrastructure
- Completion Year: December 2010



## 6.3. CIVIL & INDUSTRIAL CONSTRUCTION



### HIM LAM CHO LON

- Location: District 6, Ho Chi Minh City
- Bidding package: Subcontractor
- Scale:
  - 6 towers
  - 522,375.2 m<sup>2</sup> CFA of high-rise residential buildings
- Contract Value: \$18.5 million
- Completion Year: 2016



### LOTTE MART VUNG TAU

- Location: Ward 8, Ba Ria - Vung Tau Province
- Bidding package: Subcontractor
- Scale:
  - 20,743.82 m<sup>2</sup> CFA
- Contract Value: \$5.6 million
- Completion Year: 2015



### SM2 FACTORY - PHASE 2

- Location: Tan Thanh District, Ba Ria - Vung Tau Province
- Bidding package: Main contractor
- Scale:
  - Shoe Production Factory
  - 96,000 m<sup>2</sup> CFA
- Contract Value: \$9.1 million
- Completion Year: 2015



### HIM LAM RIVERSIDE

- Location: District 7, Ho Chi Minh City
- Bidding package: Subcontractor
- Scale:
  - 60,000 m<sup>2</sup> CFA of high-rise residential buildings
- Contract Value: \$10.3 million
- Completion Year: 2015

## 6.4. TELECOMMUNICATIONS INFRASTRUCTURE



### N07 MIXED - USE BUILDING

- Location: Dich Vong Urban Area, Cau Giay, Hanoi City
- Project Type: Mixed-use Building
- Project Scale:
  - 18 to 29 floors
  - 1 basement
- Total Site Area: 120,000 m<sup>2</sup> GFA
- Status: In operation



### XALA URBAN AREA CT5 BUILDING

- Location: Xala Urban Area, Ha Dong, Hanoi City
- Project Type: Residential Building
- Project Scale:
  - 19 floors
  - 2 basement
- Total Site Area: 120,000 m<sup>2</sup> GFA
- Status: In operation



### HOTEL - OFFICE APARTMENT COMPLEX

- Location: 287-301 Doi Can Street, Hanoi City
- Project Type: Mixed-use Building
- Project Scale:
  - 19 floors
  - 1 basement
- Total Site Area: 42,000 m<sup>2</sup>
- Status: In operation



## 6.5. HEALTHCARE



### 108 CENTRAL MILITARY HOSPITAL

- Location: Hanoi City
- Supplied Equipment: MRI 3.0 System
- Project Year: 2024

### VIETNAM - JAPAN ONCOLOGY HOSPITAL (SUN GROUP)



- Location: Hanoi City
- Supplied Equipment: Diagnostic imaging equipment
- Project Year: 2022

### PROJECT MANAGEMENT BOARD FOR CIVIL AND INDUSTRIAL CONSTRUCTION INVESTMENT



- Location: Ho Chi Minh City
- Supplied Equipment: 128-slice CT scanner, 16-slice CT scanner, CT simulator, ECG machines
- Project Year: 2019

### THAI BINH HIGH-QUALITY GENERAL HOSPITAL (PHASE 2)



- Location: Thai Binh Province
- Supplied Equipment: Therapeutic and auxiliary equipment
- Project Year: 2018

### THAI BINH HIGH-QUALITY GENERAL HOSPITAL (PHASE 1)



- Location: Thai Binh Province
- Supplied Equipment: Diagnostic imaging, laboratory, and functional testing equipment
- Project Year: 2018

# 6.6. GAME PUBLISHING & ONLINE EDUCATION

## 1. GAME PUBLISHING

With nearly 20 years of experience in the digital content industry, VTC Online have established ourselves as one of the leading game publishers in Vietnam. We have partnered with over 50 local and international developers and successfully launched more than 65 game titles spanning various genres, including sports, strategy, role-playing (RPG), music, first-person shooters (FPS), etc.

### HERE ARE SOME OF OUR FEATURED GAME TITLES



## AWARDS & OUTSTANDING ACHIEVEMENTS



### PROFESSIONAL ESPORTS

Crossfire was officially selected as a medal sport at the 31st SEA Games (2022), marking a milestone for professional esports in Vietnam.

In 2023, our Crossfire Vietnam team made history by winning the Gold Medal at the 32nd SEA Games, becoming the only esports team to win two consecutive Gold Medals in SEA Games history.

In 2024, we successfully hosted the CFS Summer Championship - a premier tournament featuring the region's top Crossfire teams.

Our team Wolf Empire brought home Vietnam's first-ever world championship trophy, elevating the country's reputation on the global esports stage.



### GAME AWARDS & RANKINGS

Crossfire was honored twice in a row as one of the Top 10 Best Esports Games of the Year (2022-2023), reinforcing its strong and lasting presence in the esports community.

Dreamy Café achieved #1 Free Download Game and #1 Simulation Game on the Vietnam App Store, demonstrating our strong publishing capability in the casual game segment.



## 6.6. GAME PUBLISHING & ONLINE EDUCATION

### 2. ONLINE EDUCATION

With a strong commitment to sustainable development in digital education, we have pioneered the creation and operation of nationwide online learning and language testing platforms. Leveraging modern technologies and working closely with reputable educational institutions, we have built a robust, flexible, and comprehensive EdTech ecosystem, empowering learners to study anytime, anywhere.

#### Internet Olympiads of English (IOE) - National Online English Competition

- Launched in 2010 in collaboration with the Ministry of Education and Training, IOE has become Vietnam's largest online English learning and competition platform for school students, offering exams from school level to national level across all 63 provinces.
- In 2021, we enhanced IOE with a new "Study with IOE" module, offering practice tests, exercises, and lessons aligned with the national curriculum.

#### Internet Olympiads of Korean (IOK) - Master Korean - Embrace the Trend

- Also in 2021, we officially launched IOK - Vietnam's first Korean language competition platform for students, supporting the rising demand for second-language learning and international education collaboration.

#### BETIA ENGLISH - AI-powered English Speaking with Gamification

- In 2023, we introduced BETIA ENGLISH - a next-generation English speaking app developed in partnership with a leading South Korean tech partner. Featuring AI and Gamification, BETIA creates an engaging, intuitive, and natural learning experience, particularly suited for primary to lower secondary students.



#### AWARDS & RECOGNITION

IOE was honored with the "For the Cause of Learning Promotion" Award at the Vietnamese Talent Awards 2023, recognizing its major contribution to digital English education in Vietnam.

IOE was also named among the Top 10 Outstanding Digital Products in the fields of education, healthcare, culture, and society - affirming our pioneering role in Vietnam's EdTech landscape.

# 7. COMPANY CAPABILITIES

## 7.1. EXECUTION CAPABILITIES

With a strong financial foundation, a diverse international partner network, and a highly experienced executive team, HIG possesses the capacity to execute efficiently across various strategic investment sectors and key markets in Southeast Asia and beyond.

### 1. Financial Strength & Flexible Investment Structures

Operates under a holdings model with specialized member companies (SPVs) across different sectors.

Engages in joint ventures and co-investment with international investment funds, financial institutions, and strategic partners in Singapore, Malaysia, Japan, the UAE, and Europe.

Demonstrates strong fundraising capabilities through international capital markets, IPOs, or flexible investment structures such as convertible loans, trusts, or M&A.

### 2. Fast Execution & Market Adaptability

The Group emphasizes the development of pilot models, performance measurement, and phased scalability.

In-depth understanding of legal procedures and investment environments in Vietnam and across the region, combined with adherence to international operational standards, enables shorter implementation timelines and a higher project success rate.



## 7. COMPANY CAPABILITIES

### 7.1. EXECUTION CAPABILITIES

#### 3 Multi-Sector Project Execution Experience

As a diversified conglomerate, H Indochina Group leverages an integrated ecosystem of specialized member companies that work closely across every stage of project development. From investment consulting, design, and construction to distribution, operations, and material supply, each unit plays a defined role in contributing to a fully integrated value chain, thereby maximizing overall efficiency.

This synergistic model allows HIG to flexibly execute complex, cross-sector projects at speed, with strong cost control and consistent quality.

#### Professional General Contracting & Interior Solutions



**Solid Construction** delivers end-to-end general contracting services - from ground leveling, foundation, and structural works to interior finishing and landscaping, ensuring project timelines and quality standards are met.



**Umimoto Furniture** specializes in turnkey interior design and execution, offering rapid deployment, cost control, and high customization tailored to each project type from blueprint to final product.

#### Investment Consulting & Project Development



**HIG Consulting** comprises seasoned experts in legal, financial, and market advisory, with a proven track record in large-scale projects both within and outside the Group's ecosystem.

#### Robust Sales & Marketing Channels



**Savvy Land** operates a wide-reaching distribution network supported by a multi-channel marketing platform, optimizing product positioning and sales strategies.

#### Efficient Property Operations & Management



**Savvy Property** provides professional property and asset management services, enhancing the value and lifecycle of real estate assets.

#### Proactive Control Of Materials & Supplies

**DNU** ensures a stable supply chain of building materials, supporting cost efficiency and quality control across projects.

## 7. COMPANY CAPABILITIES

### 7.2. HUMAN CAPITAL CAPABILITIES

**“PEOPLE ARE THE  
FOUNDATION OF  
SUSTAINABLE  
VALUE**

At H Indochina Group, people are at the heart of every development strategy. We believe that a professional, dedicated, and well-trained team is the key differentiator behind the lasting success of every project and business sector we engage in.

We consistently invest in human capital development starting from rigorous talent selection to continuous professional and leadership training. We are committed to building a dynamic working environment with transparent and equitable career advancement opportunities for all team members.

HIG's team brings together seasoned professionals with extensive experience in investment, finance, construction, legal affairs, operations, and real estate distribution. Many of our core personnel have held executive positions at major domestic and international corporations.

This collective expertise enables HIG to effectively implement multi-sector projects and expand our ecosystem in a systematic and sustainable manner.

**500+**

**HIG employees  
across the system**

**95%**

**Hold university or  
higher degrees**

**500+**

**Expert partners  
and suppliers**

**100%**

**Of managers  
receive regular  
professional  
training**







## 8. COMMITMENT TO SUSTAINABLE DEVELOPMENT & SOCIAL RESPONSIBILITY

H Indochina Group firmly believes that business growth must go hand-in-hand with community development, environmental protection, and the preservation of cultural and social values. This is not only a strategic direction, but also a long-term commitment that reflects our responsibility and vision as a sustainable enterprise.

### SUSTAINABLE DEVELOPMENT: FROM PRINCIPLES TO ACTION

We are committed to implementing all projects and business activities based on three pillars:



#### **Economic:**

Creating real value for customers, investors, and partners, ensuring financial efficiency and transparency in all transactions.



#### **Social:**

Contributing to improved quality of life and supporting local development in every community where we invest and operate.



#### **Environmental:**

Respecting and preserving the natural environment, aiming for green, clean, and modern development standards.



## 8. COMMITMENT TO SUSTAINABLE DEVELOPMENT & SOCIAL RESPONSIBILITY

### COMMUNITY RESPONSIBILITY

H Indochina Group regularly implements meaningful and impactful community programs, including:



Supporting local infrastructure development and improving living standards for residents.



Sponsoring and co-organizing charity initiatives, educational scholarships, and support for remote areas.



Prioritizing local employment and vocational training for communities around project sites.



Collaborating with local authorities and social organizations to raise environmental awareness and promote sustainable development.



With sustainability at the core of our strategy, HIG is committed to continuous innovation and driving positive change not only for our clients but also for the community and future generations.



## 9. CONTACT INFORMATION

### Head Office

VTC Online Building, No. 18 Tam Trinh Street, Minh Khai Ward,  
Hai Ba Trung District, Hanoi, Vietnam.

### HCMC Office:

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**Website:** <https://dongduonggroup.vn/>

# CONTACT INFORMATION

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